

CROATIAN COMPANIES

Croatian Business Delegation to Turkey
(as of April 9, 2014)

1.

Company	BLIC – servis uslužnih djelatnosti
Address	Goli Vrh 53a 10450 Jastrebarsko, Hrvatska
Representative/s	Mr. Petar Gabor web: www.blic-servis.hr
Field of activity	Cleaning equipment, real estate
Interest in doing business in Turkey	Export: Real estate business Import: Cleaning equipment (cleaning machines, carpet centrifuge machines) To meet with: Turkey producer carpet centrifuge machines , like : TEKTEM MAKINA SAN.DIS.TIC.LTD.STI. Umraniye/Istanbul/TURKEY

2.

Company	DOK-ING Ltd.
Address	Kanalski put 1, 10000 Zagreb, Croatia
Representative	Mr. Mislav Manda web: www.dok-ing.com
Field of activity	Production of unmanned vehicles for landmine removal, fire fighting and mining. Field of activity: humanitarian demining, fire fighting, CBRNe, underground and surface mining
Interest in doing business in Turkey	Export: remotely controlled vehicles To meet with: representatives of Ministry of Defense, mining sector, emergency situations management center

3.

Company	GAVRILOVIĆ d.o.o.
Address	Gavrilovićev trg 1, 44250 Petrinja, Croatia
Representative/s	Mr. Zoran Stanojević web: www.gavrilovic.hr

Field of activity	Production of meat and meat products (dry meat, dry sausages, pates, ready to serve meal).
Interest in doing business in Turkey	Export: meat products (dry meat, dry sausages, ready to serve meal, pates, etc.) To meet with: importers and distributors

4.

Company	GRBIĆ d.o.o.
Address	Mlinska 90, 34000 Požega, Croatia
Representative/s	Ms. Nives Lovrić web: www.grbic.hr
Field of activity	Agricultural production – pumpkin seeds oil and pumpkin seeds
Interest in doing business in Turkey	Export: pumpkin seeds oil and pumpkin seeds To meet with: distributors in the food trade

5.

Company	HITTNER d.o.o.
Address	Pakračka ulica 10, 43000 Bjelovar, Croatia
Representative	Mr. Stjepan Hittner web: www.hittner.hr
Field of activity	Production of forest articulated tractors EcoTrac120V and also the production of agricultural – utility tractors EcoTrac 21, 30 and 40 and agricultural machinery. We also provides additional services such as: the production of various metal parts, assemblies and spare parts for tractors, combines, trucks and buses.
Interest in doing business in Turkey	Export: we are looking for buyers for our products, machinery dealers for forest skidders with winch, and also for sales of small articulated tractors To meet with: firms which are interested for buying our products.

6.

Company	KONČAR – Electronics and Informatics Inc
Address	Fallerovo setaliste 22, 10000 Zagreb
Representative	Mr. Pero Popovic web: www.koncar-inem.hr
Field of activity	Design and development, manufacturing and engineering, testing and commissioning, servicing of electronic devices and systems for electric power and industrial plants and facilities, rolling stock and rail infrastructure, information and communication technologies (ICT) Energetics:

	<ul style="list-style-type: none"> - Excitation systems with digital voltage regulators - Integrated systems for AC/DC supply - Microprocessor protection relays <p>Transportation</p> <ul style="list-style-type: none"> - Propulsion converters for EMU-s and DMU-s, trams and locomotives - Auxiliary power supply converters and battery chargers for EMU-s and DMU-s, trams, locomotives and passenger coaches - Control systems <p>Renewable energy sources (RES)</p> <ul style="list-style-type: none"> - Electromechanical equipment on „turn key” basis for small HPS (Generator + Turbine, Control, measuring, protection and remote control, LV & MV equipment, hidromehanical equipment – water intake) <p>Smart metering systems:</p> <ul style="list-style-type: none"> - Remote meter and consumption reading of all energy generating products
Interest in doing business in Turkey	<p>Export: The products and systems mentioned in the field of activity</p> <p>To meet with: representatives of the companies from the energetic field (EUAS, Limak energy etc. / other companies from the field of electrical energy production), representatives of the companies from railway transportation, oil and gas field and utilities</p>

7.

Company	LUKA VUKOVAR d.o.o.
Address	Dunavski prilaz 8, 32000 Vukovar, Croatia
Representative/s	<p>Mr. Danijel Bilušковиć web: www.luka-vukovar.hr</p> <p>Mr. Tomislav Mihaljević web: www.luka-vukovar.hr</p>
Field of activity	Handling and storage of cargo in multimodal transport
Interest in doing business in Turkey	To meet with: Logistics companies

8.

Company	MEDICAL INTERTRADE d.o.o.
Address	Dr. Franje Tuđmana 3, 10431 Sveta Nedelja, Croatia
Representative/s	<p>Mr. Radwan Joukhadar, B.Sc.Pharm. web: www.medical-intertrade.hr</p>

Field of activity	The company's core business is warehousing, distribution, representation of pharmaceuticals, medical devices, medical equipment, we are also registered for regulatory affairs, consignment stock and warehousing and logistics support for clinical trials.
Interest in doing business in Turkey	Export: of pharmaceuticals. Import: of pharmaceuticals, medical devices, medical equipment
Contact person	Mrs. Diana Percač, B.Sc.Pharm.

9.

Company	MEĐIMURJEPLET d.d. Čakovec
Address	Zagrebačka 42, Čakovec
Representative/s	Mr. Alojzije Sobočanec, dipl.oec. web: www.mplet.hr ; www.pana.hr
Field of activity	Production of wooden windows, wood-wood, wood-aluminium, wooden indoor and outside doors, sliding doors, parquet, furniture from natural materials
Interest in doing business in Turkey	Export: windows, doors, furniture, parquet To meet with: building companies, engineers for montage of our products

10.

Company	MLINAR d.d.
Address	Radnička cesta 228c, Zagreb, Croatia
Representative/s	Mr. Damir Kožul, Export Director
Field of activity	Bakery industry
Interest in doing business in Turkey	Export: of frozen pastry products To meet with: importers of frozen pastry products (burek, pizza...)

11.

Company	PANDA-COMMERCE d.o.o.
Address	M. Bogovića 12, 10430 Samobor, Croatia
Representative	Mr. Ivica Pandža
Field of activity	Cotton knitted fabrics: single jersey, single jersey full lyc, fleece 3 iplik, fleece 2 iplik, rib, interlock...
Interest in doing business in Turkey	Import: Cotton knitted fabrics: single jersey, single jersey full lyc, fleece 3 iplik, fleece 2 iplik, rib, interlock...

	To meet with: producers of cotton knitted fabrics
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12.

Company	PODRAVKA d.d.
Address	Ante Starčevića 32 , Koprivnica
Representative/s	Ms. Vlatka Filipčić-Pros, Manager for Western Europe countries web: www.podravka.hr Ms. Mirela Lukač, Manager for New markets
Field of activity	Podravka is enlisted among the leading companies of southeast, middle and east Europe. There are two business segments of the company: food, and pharmaceuticals. Numerous consumers in more than 40 countries throughout the world have recognized the value of Podravka and its products and they have put their trust to them. Products are characterized by quick and simple preparation which contributes to the easier need for food. In that way, the consumers have more time for themselves and their families. The most famous Podravka Brands are: Vegeta (seasonig) Podravka soups, Lino (baby food) Fant, Eva (fish), Dolcela (sweet products) Fini-Mini (instant soup) Kviki (snack), meet products and many others.
Interest in doing business in Turkey	Export: Podravka products - especially food product in Turkey market To meet with: Distributors of food products
Contact person	Ms Vlatka Filipčić- Pros

13.

Company	SPAČVA d.d.
Address	Duga ulica 181, 32100 Vinkovci, Croatia
Representative/s	Mr. Ante Radoš, Member of Board web: www.spacva.hr Mr. Tomislav Škegro web: www.spacva.hr
Field of activity	Spacva consists of five factories: a saw mill, parquet production, veneer factory, final products factory and bio-fuels factory. The company annually processes about 75.000 m3 of oak and ash logs, from which about 50. 000 m3 are processed in the saw mill and 15.000 m3

	<p>in the veneer factory.</p> <p>Spacva employs 600 workers making us one of the biggest wood industry in Croatia.</p> <p>More than 70% of the total production is exported - the majority of it to targeted Western European markets. The largest share of production is exported to Italy, France, Germany, Austria, Netherlands, Russia, Turkey, Poland, Romania and the countries of the former Yugoslavia</p>
Interest in doing business in Turkey	<p>Export:</p> <ul style="list-style-type: none"> - solid oak door production (interior and exterior) - solid oak parquet and country floor production - oak veneer 0,6 mm - solid finger-joint board <p>To meet with: actual buyers and potential business clients who are interested in Spačva's products.</p>
Contact person	<p>Mr. Tomislav Škegro</p> <p>web: www.spacva.hr</p>

14.

Company	SPIN VALIS d.d.
Address	Industrijska 24, 34000 Požega, Croatia
Representative	Mr. Zdravko Jelčić, dipl.oecc, President of the Board web: www.spinvalis.hr
Field of activity	Our company produce furniture (tables, sofa, chairs, bedrooms, coffee tables...), we produce and sale sawn oak and beech and wooden elements, panels.
Interest in doing business in Turkey	<p>Export: Whit companies who are buying timber, elements (companies how are producing chairs, kitchens, parquets.....) and companies who are interested in our furniture because all of our products we are selling all over the world.</p> <p>To meet with: all companies who are buying this products (furniture, elements, un edged timber oak and beech.</p>
Contact person	Mr. Mirta Brkan web: www.spinvalis.hr

15.

Company	TISKARA REPRINT d.o.o.
Address	Rimski put 11e, 10 360 Sesvete, Croatia
Representative/s	Ms. Željka Kovač

	web: www.tiskara-reprint.hr
Field of activity	<p>TISKARA REPRINT d.o.o. has had our own production and distribution in Zagreb (Croatia) for more than 30 years and it is the leading Croatian printing house for various industrial production needs – in particular white and metallic paper bottle labels (for beer and beverage industry), folding cardboard boxes, wrappings for chocolate, packaging for socks, underwear, cosmetics, pharmaceutical products, food and other products.</p> <p>Furthermore, our company is an experienced B2B printing house already supplying to foreign markets such as Germany, Belgium, Italy, Slovenia, Serbia and Cuba and it cooperates with leading breweries, socks producers and chocolate and candies producers in this part of the region.</p> <p>Internationally minded and logistically sound, <i>Tiskara Reprint</i> guarantees elimination of deadline and logistic problems and at the same time provides high quality, high volume printing needs satisfied with German quality, precision and punctuality at transitional market prices.</p> <p>Main printing technology:</p> <ul style="list-style-type: none"> - Sheetfed Offset printing 6 colours with process and Pantone colors - White & metallized paper and board printing/converting - In-line flexo offset printing (high gloss gold and silver inks) - Termochromatic inks - Peel off labels - Digital encoding with unique numbers (e.g. SMS prizes) - Partial varnishing <p>Decorative finishing process with:</p> <ul style="list-style-type: none"> - Hot Foil printing technique on Heidelberg Varimatrix 105CSF (= hot foil machine) and second Heidelberg Varimatrix 105CS - Blind embossing (3D effect) <p>Finishing process:</p> <ul style="list-style-type: none"> - Perforation (e.g. neck labels for bottles) - Die cut labels on automatic Blumer machines - Folding, binding, gluing - Window patching machines <p>References for labels: Molson Coors, ABinBev, Heineken group, Carlsberg Italia & Croatia, Laško Group, Coca-Cola, Badel 1862, Podravka, Phyrus, etc.</p> <p>References for packaging (boxes & wrappings): Franck, Calzedonia, Golden Lady, Breitex, Kraš, Zvečevo, Kandit, Jadran, Tele2, Žito Group, Gavrilović, Kozmetika Afrodita, Biofarm, Keune, etc.</p>

Interest in doing business in Turkey	<p>Export: packaging – paper labels (specialized in wet glue labels on metallized and white paper); folding cardboard boxes, paper wrappings, etc.</p> <p>To meet with: potential business partners –</p> <ol style="list-style-type: none"> 1.) beverage, beer and water producers; 2.) food, cosmetic, socks and other industrial producers 3.) other printing houses or other companies which are interested in collaboration with Croatian printing house considering geographical position in this part of Europe <p>We are open for all suggestions of collaboration.</p>
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16.

Company	TUROPOLIS d.o.o., Hotel Aristos
Address	Cebini 33, 10010 Zagreb, Croatia
Representative/s	Mr. Roman Špoljar web: www.hotel-aristos.hr
Field of activity	Tourism
Interest in doing business in Turkey	Other: Looking for investor, strategic business partner or buyer To meet with: representative of hotel chain, investment found, banks etc.

17.

Company	TŽV Gredelj d.o.o. (Rolling stock factory Gredelj)
Address	Vukomerečka cesta 89, 10000 Zagreb, Croatia
Field of activity	<p>PRODUCTION PROGRAM</p> <ol style="list-style-type: none"> 1. DESIGN AND PRODUCTION - all types of new railway vehicles, all types of multiple units (low floor, diesel and electric multiple units for regional and suburban transport), all types of passenger coaches and freight cars, low floor trams, locomotives, locomotive main frames, bogies, bogie frames, metal structures, lifting jacks of various carrying capacities, spare parts for rolling stock, self-propelled grinding vehicles for tram rails etc. 2. OVERHAUL AND MAINTENANCE - diesel and electric locomotives, diesel multiple units and electric multiple units, passenger and service coaches, mail vans, freight cars, heavy track motor cars, brake equipment, lifting jacks, machine tools, trams 3. SERVICES - design and development of products, development of new technologies, surface protection and preparation, metal forming (press-bending), machining (turning, milling), welding, certification of welders

	according to EN, thermal cutting and cutting with mechanical saws, CNC turning and universal turning, grinding, CNC milling, induction hardening, chemical and mechanical laboratory, services on various machines and lines etc.
Interest in doing business in Turkey	To meet with: Private or state owned companies from the railway (vehicles) sector - operators, manufacturers and suppliers as well as manufacturers and final users from the metal/steel construction industry. (Turkish State Railways - TCDD, Ministry of Transport....)
Contact person	Ms. Marina Bomeštar Gašparić web: www.tzv-gredelj.hr

18.

Company	VINDIJA d.d.
Address	Medimurska 6, p.p. 141, 42 000 Varaždin
Representative	Mr. Alan Mravlinčić, Managing Director Procurement Mr. Saša Vojnović, Sales Manager Web: www.vindija.hr
Field of activity	Production of milk, dairy products, soft drinks; production of fresh and frozen poultry meat, processed chicken and turkey meat, frozen and fresh breaded and battered chicken and turkey products; production of bread and bakery products.
Interest in doing business in Turkey	Export: Finding distributors for our goods or direct customer-retails. Chicken breaded products, cheeses.